Tilgin AB and Axiom IT Solutions Pte Ltd enter strategic partnership within the Smart Home/IoT segment

Singapore, June 30, 2017: Tilgin, a leading provider of gateway software for broadband access & Smart Home Solutions, enters a strategic partnership with Axiom, an innovative Cloud and Mobile application solution provider for the Telco and Enterprise market. The partnership is based on Tilgin's Smart Home/IoT platform and Management System together with Axiom's suite of Cloud and Mobile applications for IoT service providers.

The partnership between Tilgin and Axiom will allow a full-scale deployment of an end-to-end solution enabling and controlling the connected Smart Home. Delivery include traditional gateway software, a Smart Home software platform, Management system, cloud server solution, client- and customer care portals, Operation support mobile system, and smart apps for home users. Either as stand-alone objects or as a combined solution dedicated carriers/operators wanting to enter the Smart Home business segment.

Together the two companies create a unique offering that can be tailored to operators needs allowing a wide range content options and flexibility. Tilgin's telecom software knowledge and Axiom's cloud expertise forms a complete constellation that represent quality, flexibility and security.

Tilgin and Axiom share the vision of the enabled and controlled Smart Home environment and are both developing respective as well as the combined offering to deliver upon the vision. Together Tilgin and Axiom create an end-to-end offering for carriers either entering the IoT field or upgrading their already installed broadband base.

"We are very excited about this strategic partnership with Tilgin. Global IoT market today is complex, fragmented and hard to manage. With the combined solution, our customers can now enjoy a complete end-to-end carrier grade IoT solution that they can offer to their home and vertical segment users. " said Lam Pang Ngean, Managing Director at Axiom IT Solutions Pte Ltd. "I am glad that Axiom IoT Suite of applications adds a lot of value to Tilgin, for their customers in Europe and other part of the world."

"Through the partnership, Tilgin and Axiom do not only benefit from complementing portfolios and software development, but also experience an increase of joint global reach to telecom stakeholders" says Jonny Wetterborn, CEO at Tilgin and continues; "Our new Smart Home platform and management system combined with Axiom's ability to develop related cloud server solutions and advanced client- and carrier portals, enables both companies to establish a strong foot print within the market segment".

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About Tilgin
Tilgin has more than 15 years of experience and expertise within the broadband industry which has generated a strong client base and a broad international reach which has generated that Tilgin's systems and solutions are deployed at more than 100 operators in more than 30 countries. Tilgin was founded in 1997 with headquarter located in Kista, Sweden. Since the start, Tilgin has worked with its own gateway software as part of an overall delivery of premium gateway solutions, but has since 2014 a separate and dedicated business unit focusing upon the specific stand-alone software. Tilgin has now taken the next step and launched a modular software platform dedicated Smart Home/IoT solution and services – the Open HGA. For more information around Tilgin and our software platform, please visit www.tilgin.com

About Axiom IT Solutions Pte Ltd
Axiom focuses on delivering cloud based solutions and mobile apps targeting Internet of Things, Hosted Unified Communication, Enterprise Productivity and Vertical apps to Telco and Enterprise customers in Asia. Axiom's headquarter is in Singapore with offices in Hong Kong and Malaysia. Axiom's suite of IoT applications is our latest cloud offering for our Telco customers. With more than 20 years of Telco experiences, our R&D team develops carrier grade software application for our telco customers, and our system integration team has won multiple Microsoft Cloud Partner of the year awards in Asia Pacific Region and in Singapore. Our Cloud Based Fixed Mobile Convergence Solution for telco won TECS award administered by Spring Singapore and IDA Singapore, in 2014. For more information, please visit www.axiomitsolns.com